



Entrepreneurs Circle

June Release

PURVEYORS OF FINE WINE FROM AROUND THE WORLD

Wine #1

**2012 Odette Estate
Cabernet Sauvignon
Wine Advocate 96
List \$98 BOFW \$86.00**

Our first wine is new to the scene of high end wines, but comes with an impressive pedigree. 2012 is the first vintage from this new brand.



Odette is the newest addition to the well-endowed Plumpjack Group. They purchased the former Steltzner property in Stag's Leap and created the Odette Estate winery and brand in February 2012. Steltzner had been making wine there since the 1960's. Allegedly, the Steltznors quality had fallen off lately and after the purchase was concluded, Plumpjack

asserted that capital investments weren't being made to the level of what was required. Something Plumpjack was prepared and equipped to correct. The Plumpjack Group as you might know was founded by Gavin Newsome, California's Lieutenant Governor and Gordon Getty, son of the late oil tycoon, J. Paul Getty. We can surmise that capital investment isn't one of their impediments!

Nature was extremely kind to the new venture in their maiden vintage as 2012 offered up stellar conditions in Napa Valley. How much capital investment played a part in that first vintage will probably never be known. But what we do know is that the team created an outstanding wine with critical acclaim right out of the gate!

I'm happy to be the first to introduce this wine to our members. The **Odette Reserve Cabernet** which will release in Fall received a perfect **100 points** from **Robert Parker**. I don't know if the wholesale market will get any, but I can assure you I am going to be on the list if they do!

The **Wine Advocate** and **Wine Spectator** provided the following reviews respectively for the Odette Estate Cabernet:

Wine Advocate 96 - Robert Parker

The 2012 Cabernet Sauvignon Estate (75% Cabernet Sauvignon, 14% Merlot and 11% Cabernet Franc) is a near perfect, glorious example of Napa Cabernet Sauvignon from an absolutely magnificent vintage. The scary thing is that 2013 might be not only as good, but better. The color is dense ruby/purple and the wine shows classic crème de cassis notes along with some floral underpinnings, deep raspberry and a touch on minerality. Good crisp acidity provides focus and uplift through this wine's other exuberant and concentrated component parts. This is a stunner, and a classic Stag's Leap Cabernet Sauvignon. Drink over the next 15 or so years.

This is one of the new, hot, fashionable and much-watched small estates just off the Silverado Trail in Stag's Leap. My first impressions were exceptional. Of the two Cabernets, one is the reserve and the other their standard offering.

Wine Spectator 93 - James Laube

Aims high, delivering a potent, tightly focused core of mocha-laced dark berry, cedar, vanilla, licorice and dried, savory herb. Gains weight, depth and length as the momentum builds. Drink now through 2028.

Wine #2



**2012 Deovlet La Encantada
Vineyard Pinot Noir
Wine Advocate 92
List ~~\$48~~ BOFW **\$43.00****

Our second selection is a lighter wine that will pair well with the warmer days and lighter fares of summer. The Deovlet La Encantada Vineyard comes from much further south in the Santa Rita hills in Santa Barbara County, CA. These wines are crafted by the man with the same name Ryan Deovlet.

Jeb Dunnuck from the **Wine Advocate** recommends a drinking window of 2014-2021 and had the following tasting notes.

Seeing slightly more new oak (40%) and showing more underbrush, spice, minerality and dusty soil like qualities, the 2012 Pinot Noir La Encantada Vineyard is medium-bodied, seamless and elegant on the palate, with solid richness and notable tannin that shows on the finish. As with the Bien Nacido, it's a beautiful drink today, yet it will have no problem evolving nicely over the coming 5-7 years.

I loved these latest releases from Ryan Deovlet, and they make the most of the vintage. Looking at the Pinot Noirs, most see a little bit of whole clusters, and the new oak is kept to a minimum, with most seeing roughly 40%. These wines all play in the medium-bodied, classy and energetic end of the spectrum, and do it beautifully!

Save the Date

Mark your calendars for our annual member pickup party.

Saturday, Sept. 19, 2015. As always, we will have plenty of appetizers, samples of the selections in your Fall shipment and several other selections for your tasting pleasure.

What may change is the venue, we want to outgrow the Bent On Fine Wine headquarters. In addition to wine club members were inviting all local customers for a nominal fee of \$10 per person. Feel free to bring guests! Based on responses, we will select the final venue. Watch for the RSVP email later in summer. Thank you for your membership and continued interest in our handpicked selections. Have a great summer with family/friends and raise a glass to good health and happiness!

Cheers!

Summer Shipment Invoice

2012 Odette Estate	\$86.00
2012 Deovlet Pinot	\$43.00
Shipping/Handling	\$0
Sales Tax	<u>\$9.68</u>
Total	\$138.68